

## CORSO PACIFIC CAPABILITY STATEMENT 2018

### CORE COMPETENCIES

Established in 1994, Corso Pacific is a wholly owned family business located in Narangba, Brisbane. Specialising in the supply of leading edge, high quality piping systems, they pioneered and developed the market in Australia for polyethylene compressed air piping. More recently, they supported the sewer infrastructure revolution in Brisbane and surrounds with their custom polyethylene sewer piping systems. A wide range of high-quality piping products are manufactured and warehoused onsite, ensuring client orders are fulfilled and dispatched efficiently.

The range of piping supplied by Corso Pacific includes:

- Compressed Air – Aluminium
- Compressed Air – Polyethylene
- Stainless Steel & Carbon Steel
- Fabricated PE sewer systems
- PE Polyethylene Pressure Products

Corso Pacific has provided piping, pipe fittings and pipe support systems to resellers both in South East Queensland and across Australia for a diverse range of applications including:

- Compressed Air
- Water and Chemical Supply Lines
- Drainage Systems for Chemical Trade Waste
- Wastewater Systems

### PAST PERFORMANCE

Corso Pacific products are carried by many prominent plumbing re-sellers such as Reece, Samios and Tradelink as well as being used behind the scenes in major food and beverage manufacturers such as Coco-Cola and Smiths Snackfoods and recognised companies including Qantas and Australia Post.

### DIFFERENTIATORS

Corso Pacific are a solution-based business with an ethos that is customer centric. Each member of the team provides outstanding service, by way of sharing their extensive knowledge and experience. Corso Pacific is committed to supplying quality product quickly and efficiently whilst offering practical advice and assistance, supporting their clients who often face complex and stressful projects. Corso Pacific continuously innovate and pioneer, ensuring they are the leading supplier and trusted advisor within the piping industry.

### COMPANY DATA

The business currently has 9 full-time employees, each highly qualified in their area of expertise. Corso Pacific encourages a culture of collaboration amongst their staff which results in a consistent customer experience and continuous improvement of systems and procedures.

#### Corso Pacific Key Personnel

**Chris Millar | General Manager** – With over 20 years of experience in piping systems including civil and industrial infrastructure as well as mechanical services, Chris is responsible for ensuring all areas of the business operate smoothly and efficiently whilst always looking for opportunities to provide the ideal customer and staff experience.

**Trevor Millar | Sales Manager** – Having over 15 years experience in electrofusion, butt fusion and fabrication of PE piping systems plus 10 years in stainless steel piping systems and pressfit fittings, Trevor is responsible for delivering direct support to Corso Pacific's wide range of re-sellers and commercial clientele.

**Tim Millar | Operations Manager** – With over 20 years experience in mechanical fabrication and pipework installation, Tim is responsible for the manufacturing and fabrication operations, and ensuring industry best quality standards are met.

**Justin Allingham | Business Development Manager** – Justin's extensive background of over 20 years in mechanical and industrial engineering along with his management and strategic planning skills, provides clients with valuable knowledge and support for any of Corso Pacific's piping products or systems.



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